

## CAPABILITY STATEMENT

Management Solutions is a national award-winning performance management and consulting firm that specializes in improving organizational performance through proven sustainable solutions, customized to meet our clients' and partners' needs. Management Solutions' considerable experience has been established by serving a wide-range of local, state and federal government agencies and commercial businesses.

Our performance management, consulting and staffing support services are delivered by seasoned engineers and technically-savvy professionals whose every day focus is applying their expertise to client challenges by providing proven best practices and new, innovative solutions.

### Core Competencies

We provide our clients with systems and personnel that collect, extract, summarize and analyze data sets that allow project management as well as line management to proactively manage programs and projects to improve quality and alleviate unnecessary schedule delays or negative cost impacts.

- Program & Project Management
- Cost & schedule Management/EVMS
- Cost Estimating
- Forensic Analysis/Claims Support
- Change management
- Dashboards/Business Intelligence
- Process Improvement
- Risk Management
- PMO Services
- Construction Management

### Differentiators

- Over 50% of our staff are PMP Certified
- Change Management - Prosci certified
- Management Solutions Project Management Maturity Model; consistent with PMI
- Lean Six Sigma - Black belt certified
- PMI Agile Certified Practitioner (ACP)
- National Reach: Proven track record supporting agencies all across the United States
- Provide real-time web-based access to schedule date and reports without additional software and licensing

### Past Performance Highlights

<p><b>U.S. Department of Defense</b></p>	<p>United States Army Corps of Engineers (Headquarters Great Lakes and Ohio River, Mississippi Valley, North Atlantic, Northwestern, South Atlantic, South Pacific, Southwestern, and Pacific Ocean Divisions) – Assisted with management of the BRAC Program valued over \$7 billion. Partnered with USACE HQ to develop project management business process/scheduling specs.</p>
<p><b>U.S. Department of Energy</b></p>	<p>Office of Science, Oak Ridge National Laboratory (ORNL); Environmental Management, Oak Ridge; Savannah River Nuclear Site (SRNS); National Nuclear Security Administration sites, Pantex, Y-12, NNSS - Provided project controls and earned value (EVMS) support for thousands of design, engineering, construction, IT, scientific research and environmental projects worth over \$5 billion.</p>
<p><b>Healthcare Industry</b></p>	<p>State of Maryland Primary Care Program (MDPCP), Acting Care Transformation Organization (CTO) for Medicare beneficiaries, Veterans Health Administration - Provided master scheduling experience on a complex VA hospital project worth \$1.2B; Team Health - Project management role on multiple in-house initiatives.</p>

### Certifications

- Women's Business Enterprise National Council (WBENC), Woman-Owned Business Certification No. 2005125928
- Tennessee Uniform Certification Program (TNUCP), Disadvantaged Business Enterprise. Issued August 8, 2014.
- Governor's Office of Diversity Business Enterprise for the State of Tennessee, Woman-Owned Business Certification No. 022014-02
- FOCl: Active Facility Code No. 11564
- California Unified Certification Program Firm No. 47214
- Metropolitan Nashville Airport Authority, Woman Owned Business
- City of Long Beach Small Business Enterprise, No. 763512

### Awards

- 2019** — Women in Public Policy Award
- 2017** — Impact Award Young Professionals of Knoxville, Knoxville's Most Impactful Small Business
- 2017** — Knoxville News Sentinel Top Workplace
- 2014 & 2015** — U.S. Chamber of Commerce Blue Ribbon Small Business Award (Top 100 Businesses)
- 2013** — Pinnacle Woman-Owned Small Business Excellence Award, Greater Knoxville Chamber of Commerce
- 2012** — U.S. Small Business Administration National Subcontractor of the Year
- 2009, 2010, 2011, 2012** — Inc. 5000 list of the fastest growing private companies in America
- 2006** — U.S. Department of Energy Woman Owned Small Business Contractor of the Year and Small Business Service Firm of the Year

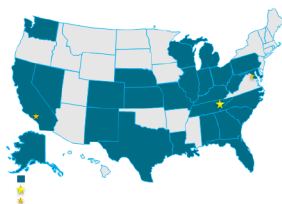
### Company Data

8(a) through 2026, WOSB, EDWOSB  
 DUNS: 123686912 CAGE code: 3CNF41  
 NAICS: 541611, 518210, 541330, 541511, 541519, 541618, 541690, 541990, 561110, 561210, 561320, 561990, 611430, 236220, 237310, 237990  
 GSA Schedule Contract: GS-10F-0284R  
 SINs: 874-1, 874-7,871-7  
 GSA IT ScheduleContract: 47QTCA18DOOOH | SIN:132-56  
 SCMC Honeywell WS180126

**WBENC**

WOMEN'S BUSINESS ENTERPRISE  
NATIONAL COUNCIL

JOIN FORCES. SUCCEED TOGETHER.



8(a) through 2026

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