



## CAPABILITY STATEMENT

Management Solutions is a national award-winning performance management and consulting firm that specializes in improving organizational performance through proven sustainable solutions, customized to meet our clients' and partners' needs. Management Solutions' considerable experience has been established by serving a wide-range of local, state and federal government agencies and commercial businesses.

Our performance management, consulting and staffing support services are delivered by seasoned engineers and technically-savvy professionals whose every day focus is applying their expertise to client challenges by providing proven best practices and innovative solutions.

### Core Competencies

We provide our clients with engineered solutions that lead organizations to proactively manage strategic initiatives, projects and business improvements to enhance the probability to succeed and mitigate schedule delays or negative impacts.

PROJECT DELIVERY	STRATEGY AND EXECUTION	WORKFORCE DEVELOPMENT*
<ul style="list-style-type: none"> <li>Project Management</li> <li>Change Management</li> <li>Construction Management/Owners Representation</li> <li>Critical Decision Package Development</li> <li>EVMS / Project Controls</li> <li>Project Analysis and Recovery</li> <li>Cost Estimating</li> <li>Risk Management</li> <li>Forensic Analysis / Claims Support</li> </ul>	<ul style="list-style-type: none"> <li>Lean Management (Efficiency Improvement)</li> <li>Business Operations/Admin Support</li> <li>Document Management</li> <li>PMO/PCO/PEO Implementation</li> <li>Organization Effectiveness</li> <li>Management &amp; Technical Assessments (EVMS certification, Project/Change Maturity Model)</li> <li>Business Intelligence &amp; Analytics</li> </ul>	<ul style="list-style-type: none"> <li>Building Traditions (skilled construction workforce)</li> <li>Academic Certificate program (*offered under a Management Solutions subsidiary, Project Controls Solutions)</li> </ul>

### What Sets Us Apart

- Over 50% of our staff are PMP Certified
- Change Management Prosci Certified (CCMP)
- AACE and PMI Scheduling Certified (PSP & PMI-SP)
- Lean Six Sigma - Black Belt Certified (CLSS)
- Management Solutions Project/Change Management Maturity Model consistent with PMI
- National Reach: Proven track record supporting agencies all across the United States
- Virtual Accessibility: Real-time web-based access to schedule data and reports without additional software and licensing
- Training Provider: Primavera P6, PMP, mentorships, and more

### Corporate Certifications

- Women's Business Enterprise National Council (WBENC), Woman-Owned Business Certification No. 2005125928
- Tennessee Uniform Certification Program (TNUCP), Disadvantaged Business Enterprise. Issued August 8, 2014.
- Governor's Office of Diversity Business Enterprise for the State of Tennessee, Woman-Owned Business Certification No. 022014-02
- FOCI: Active Facility Code No. 11564
- California Unified Certification Program Firm No. 47214
- Metropolitan Nashville Airport Authority, Woman Owned Business
- City of Long Beach Small Business Enterprise, No. 763512

### Past Performance Highlights

<b>U.S. Department of Defense</b>	<ul style="list-style-type: none"> <li>Implementation consulting for Earned Value (EVMS) and Scheduling Performance for the \$17.1B Emergency Supplemental Funding program initiated in 2018 for disaster recovery projects.</li> <li>Partnered with USACE HQ to develop project management delivery practices/scheduling specs.</li> <li>United States Army Corps of Engineers (Headquarters, Great Lakes and Ohio River, Mississippi Valley, North Atlantic, Northwestern, South Atlantic, South Pacific, Southwestern, and Pacific Ocean Divisions).</li> </ul>
<b>U.S. Department of Energy</b>	<ul style="list-style-type: none"> <li>Project controls and Earned Value (EVMS) system implementation, construction management services, and ongoing support for thousands of design, engineering, construction, IT, scientific research and environmental projects.</li> <li>Office of Science, Oak Ridge National Laboratory (ORNL); Environmental Management, Oak Ridge; Savannah River Nuclear Site (SRNS); National Nuclear Security Administration: LANL, NNS, Pantex, Y-12:</li> </ul>
<b>Healthcare Industry</b>	<ul style="list-style-type: none"> <li>State of Maryland Primary Care Program (MDPCP), Acting Care Transformation Organization (CTO) for Medicare beneficiaries, Veterans Health Administration.</li> <li>Managed the implementation of multiple strategic initiatives including TeleHealth, Telemedicine, Quality Payment Program and the largest acquisition in the company's history, TeamHealth</li> </ul>

### Differentiators

- Project Management is our primary business line; not an ancillary service
- Project Management practices built on an engineering foundation
- Selected by SBA as the #1 Government Subcontractor in America
- Worked on the largest Civil Works, Construction and IT/Research projects in the country

### Awards

- 2021** — Knoxville News Sentinel Top Workplace
- 2019** — Women Impacting Public Policy Award
- 2017** — Impact Award Young Professionals of Knoxville, Knoxville's Most Impactful Small Business
- 2017** — Knoxville News Sentinel Top Workplace
- 2014 & 2015** — U.S. Chamber of Commerce Blue Ribbon Small Business Award (Top 100 Businesses)
- 2013** — Pinnacle Women-Owned Small Business Excellence Award, Greater Knoxville Chamber of Commerce
- 2012** — U.S. Small Business Administration National Subcontractor of the Year
- 2009, 2010, 2011, 2012** — Inc. 5000 list of the fastest growing private companies in America
- 2006** — U.S. Department of Energy Women-Owned Small Business Contractor of the Year and Small Business Service Firm of the Year

### Company Data

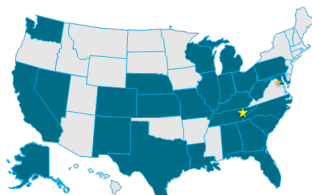
8(a) through 2027, WOSB, EDWOSB  
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 GSA Contract: 447QCA18D000H  
 SINs: 541330ENG, 54151HEAL, 541611, 611430, OLM  
 SCMC Honeywell WS180126



WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

JOIN FORCES. SUCCEED TOGETHER.

8(a) through 2027



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